



CASE STUDY

A leading Indian bank protects over 500,000 files of high-net-worth PII with Seclore



500,000+

files protected every month



~20,000

monthly active users



3%

external sharing identified as unauthorized and prevented

One of India's largest banks needed to share its database of high-net-worth customers' information internally but without making it vulnerable to data exfiltration. Seclore's custom integration allows the bank to share sensitive information securely with 20,000 users and protects it from leaks and insider threats.

Industry type:



Banking & Financial Services

Use case:



Insider threat protection,
Prevent data exfiltration

Indian Bank

Our client is one of the largest banking and financial services companies in the world.

Solution

Insider threat protection

- Attach persistent, granular usage controls
- Track activities in real-time
- Secure your documents wherever they go

Challenges

Protecting high-net-worth individuals' PII

As one of the largest banking institutions in the world, our client keeps an updated database of high-net-worth (HNW) customers.

The bank's Customer Relationship Managers (CRMs) regularly need to access these customers' personal details to offer them specialized services like private banking, wealth management, and investment services.

Without the proper security in place, CRMs could inadvertently—or even maliciously—share this database with external users.

This database of HNW customers is very valuable and any leaks could have serious consequences, including legal liability, reputational loss, and significant revenue loss if a competitor successfully poached these customers.

The bank needed to put systems in place to protect their HNW customers' database without disrupting their own employees' business workflows and ability to do their jobs.



Solution

Custom-built integration with Seclore SDK

To keep their customer details secure, the bank built a custom integration using Seclore's comprehensive Software Development Kits (SDKs) that encrypts customer details from the HNW database before they are downloaded from the CRM portal.

Now, only authorized customer relationship managers can access the protected customer data without jeopardizing its security. Sharing and forwarding with unauthorized users is restricted. Once protected, the files cannot be shared externally and allow for limited internal circulation.

Result

Protecting over 500,000 files every month

With Seclore's custom solution, HNW customer PII is secure, which prevents the potential revenue and reputation loss that leaks would cause.

Over 500,000 files are protected each month for approximately 20,000 active users. With Seclore, 3% of external sharing has been identified as unauthorized and prevented.

Through all this, bank employees see minimal change to their user experience and almost no disruptions to their workflows.

SECLORE™

**Prevent data exfiltration and theft
with Seclore.**

Get Started