



CASE STUDY

A global pharmaceutical company protects confidential clinical trial information trials with Seclore



10,000+

files protected each month



2,000+

monthly active users

A global pharmaceutical company had to securely share patient information and drug formulations to outsource clinical trials to external partners. With Seclore for Microsoft 365, the company could secure clinical trial data and enable external collaboration without compromising patient confidentiality.

Industry type:



Healthcare

Use case:



Third-party Collaboration,
IP Protection

Global Pharmaceutical Company

Our client is one of the world's leading global pharmaceutical companies, producing over 1,500 quality and affordable medicines.

Solution

Secure third-party collaboration

- Mitigate the risk of data breaches
- Protect your crown jewels
- Secure your documents wherever they go

Challenges

Protecting and sharing clinical trial research

As one of the world's leading pharmaceutical companies, our client is heavily invested in formulating new drugs and designing medical devices.

Each new project needs to be rigorously tested through a series of drug trials. The pharmaceutical company collaborates with external research agencies to perform those trials, sharing confidential drug formulations and sensitive patient information back and forth as the trial progresses.

Once those trials are completed, the pharmaceutical company shares all of that information with regulatory agencies like the Central Drugs Standard Control Organization (CDSCO), the US Food and Drug Administration (FDA), and the European Medicines Agency (EMA) for approval to market the drug or device.

The pharmaceutical company needed to keep both confidential patient information and valuable drug formulations safe from misuse and data leaks without compromising their ability to share information and collaborate with external partners.



Solution

Auto-protection of data on Microsoft SharePoint Online

The pharmaceutical company implemented Seclore for Microsoft 365 to make cloud collaboration easy, convenient, and secure.

Now, Seclore Enterprise Digital Rights Management automatically protects confidential information on SharePoint online. The solution protects documents as they are downloaded so they remain secure on any location, network, or device. This ensures complete information security and patient confidentiality, making it easy for the pharmaceutical company to comply with regulations like HIPAA and the GDPR.

Seclore rights management automatically revokes access to confidential patient information once the research or clinical trial is completed, further limiting the risk of data leaks.

Result

Over 10,000 documents protected for 2,000+ monthly active users

With Seclore, the pharmaceutical company is able to secure over 10,000 files each month for more than 2,000 active users.

Collaboration is safe and convenient for all external collaborators, and the pharmaceutical company can track the sharing and downloading of sensitive information wherever it resides.

SECLORE™

**Secure sensitive information
wherever it travels.**

Get Started